Persistent Systems Limited

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www.persistentsys.com

Pioneers in OPD 20 Glorious Years

PERSISTENT

Audited Consolidated Financial Results of Persistent Systems Limited for the Quarter and Year ended March 31, 2011

₹ in Million except for Share data

Sr. No.	Particulars		Quarter ended		Year ended	
			March 31, 2011	March 31, 2010	March 31, 2011	March 31, 2010
1	Net Sales / Income from Operations		2,128.21	1,717.43	7,758.41	6,011.56
2	Expenditure					
	- Personnel cost		1,443.41	1,086.39	5,122.95	3,687.42
	- Depreciation and Amortisation		119.33	87.88	423.89	335.24
	- Other expenditure		303.93	247.80	1,052.40	860.49
	Total	---	1,866.67	1,422.07	6,599.24	4,883.15
3	**Profit from Operations before Other Income, Interest and Exceptional / Prior Period Item**	**(1-2)**	**261.54**	**295.36**	**1,159.17**	**1,128.41**
4	Other Income		86.93	121.50	344.36	112.33
5	**Profit before Interest and Exceptional / Prior Period Item**	**(3+4)**	**348.47**	**416.86**	**1,503.53**	**1,240.74**
6	Interest		---	---	---	---
7	**Profit after Interest but before Exceptional / Prior Period Item**	**(5-6)**	**348.47**	**416.86**	**1,503.53**	**1,240.74**
8	Exceptional Items		---	---	---	---
9	**Profit (+) / Loss (-) from Operating Activities before tax**	**(7+8)**	**348.47**	**416.86**	**1,503.53**	**1,240.74**
10	Tax expenses		17.12	20.09	107.90	90.50
11	**Net Profit (+) / Loss (-) from Operating Activities after tax**	**(9-10)**	**331.35**	**396.77**	**1,395.63**	**1,150.24**
12	Extraordinary / Prior Period Item (net of tax expenses)		---	---	1.74	---
13	Net Profit (+) / Loss (-) for the period	(11+12)	331.35	396.77	1,397.37	1,150.24
	Paid-up Equity Share Capital (Face Value of Share ₹ 10)		400.00	400.00	400.00	400.00
	Reserves excluding Revaluation Reserves (As per Balance Sheet of previous accounting year)		5,957.90	3,568.60	5,957.90	3,568.60
	Earnings Per Share (EPS) ₹					
	Before Exceptional / Prior Period Item (Not annualised)					
	- Basic		8.74	12.06	37.00	35.74
	- Diluted		8.28	11.04	34.89	32.06
	After Exceptional / Prior Period Item (Not annualised)					
	- Basic		8.74	12.06	37.04	35.74
	- Diluted		8.28	11.04	34.93	32.06
	Dividend Per Share					
	Interim dividend		---	1.50	4.00	2.00
	Final dividend		1.50	0.50	1.50	0.50
	Total dividend		1.50	2.00	5.50	2.50
	Public Shareholding					
	- Number of shares		24,446,100	24,458,576	24,446,100	24,458,576
	- Percentage of shareholding		61.12	61.15	61.12	61.15
	Promoters and Promoter Group Shareholding					
	Pledged / Encumbered					
	- Number of shares		---	---	---	---
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)		---	---	---	---
	- Percentage of shares (as a % of the total share capital of the Company)		---	---	---	---
	Non-encumbered					
	- Number of shares		15,553,900	15,541,424	15,553,900	15,541,424
	- Percentage of shares (as a % of the total share holding of promoter and promoter group)		100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the Company)		38.88	38.85	38.88	38.85

Note: The audited unconsolidated results of the Persistent Systems Limited for quarter and year ended March 31, 2011 are available on our website www.persistentsys.com

Audited Consolidated Statement of Assets and Liabilities

₹ in Million

Particulars	As at	
	March 31, 2011	March 31, 2010
Shareholders' Funds :		
- Capital	400.00	400.00
- Stock options outstanding	34.76	32.02
- Reserves and surplus	7,036.31	5,957.90
- Deferred payment liabilities	30.07	45.11
Loan funds	---	---
Total	7,501.14	6,435.03
Fixed assets	2,865.78	2,318.39
Investments	2,500.42	1,561.73
Deferred tax assets	59.85	6.82
Current assets, loans and advances		
- Inventories	---	---
- Sundry debtors	1,582.11	1,363.25
- Cash and bank balances	999.94	1,917.72
- Other current assets	226.20	339.90
- Loans and advances	869.15	722.73
Less : Current liabilities and provisions		
- Liabilities	1,206.28	1,478.79
- Provisions	396.03	316.72
Net current assets	2,075.09	2,548.09
Total	**7,501.14**	**6,435.03**

Audited Unconsolidated Financial Information

₹ in Million

Sr. No.	Particulars	Quarter ended		Year ended	
		March 31, 2011	March 31, 2010	March 31, 2011	March 31, 2010
1	Sale of Software Services and Products	1,661.97	1,382.11	6,101.27	5,044.13
2	Profit before tax	339.07	437.41	1,433.16	1,240.68
3	Profit after tax	323.41	423.23	1,335.87	1,170.52

Notes :

1. The audited financial statements have been taken on record by the Board of Directors at its meeting concluded on April 18, 2011 as recommended by the Audit Committee at its meeting held on April 17, 2011. The statutory auditors have expressed an unqualified audit opinion. The information presented above is extracted from the audited financial statements as stated. The financial statements are prepared in accordance with Companies (Accounting Standards) Rules, 2006 (as amended).
2. The Board of Directors at its meeting held on April 18, 2011 recommended a final dividend of ₹ 1.50 per share for Financial Year 2010-11. The payment of final dividend of ₹ 60 Million is subject to the approval of the shareholders in the ensuing Annual General Meeting of the Company. Including the first interim dividend of ₹ 2 per share and one time special dividend of ₹ 2 per share on the occasion of completion of twenty years of the Company, declared at the Board meeting held on January 20, 2011, total dividend recommended for the year is ₹ 5.50 per share (₹ 2.50 per share for the previous year).
3. Subject to the approval of shareholders and regulatory authorities, the Board of Directors has approved merging of Persistent eBusiness Solutions Limited (PeBS) and Persistent Systems and Solutions Limited (PSSL), both wholly owned subsidiaries, with Persistent Systems Limited.
4. Utilisation of IPO proceeds

₹ in Million

Particulars	Amount
Public Issue Offering [Fresh issue + Offer for sale]	1,680.11
Less: Offer for sale by selling shareholders	397.02
Net proceeds to the Company from fresh issue	1,283.09
Less: Company's share of expenses incurred towards IPO	82.49
Net proceeds to the Company from IPO	1,200.60

The unutilized IPO funds of Rs 802.58 Million, as on March 31, 2011 have been temporarily invested in interest bearing Mutual Funds. The short fall in the capital expenditure for the year 2010-2011 has been re-scheduled to the following year. The status of utilisation of IPO proceeds amount up to March 31, 2011 is as under:

₹ in Million

Activity	Funds allocated for the activity as per Prospectus	Actual utilization upto March 31, 2011	Unutilised funds upto March 31, 2011
Establishment of development facilities			
Hinjewadi Facility	505.67	138.52	367.15
Nagpur Facility	254.53	65.39	189.14
Capital expenditure through subsidiaries for establishing development facilities in SEZ	29.59	29.59	---
Procuring computer hardware	204.50	92.92	111.58
Expenses for general corporate purposes	206.31	71.60	134.71
Total	**1,200.60**	**398.02**	**802.58**

5. Figures for the previous periods have been regrouped wherever necessary to conform to current period presentation.
6. Information on investor complaints pursuant to clause 41 of the Listing Agreement for the quarter ended March 31, 2011.

Nature of Investor complaints	Opening Balance	Additions	Disposal	Closing Balance
Non Receipt of IPO refund	---	1	1	---
Total	---	**1**	**1**	---

Segment wise Revenue, Results and Capital Employed

₹ in Million

Sr. No.	Particulars	Quarter ended		Year ended	
		March 31, 2011	March 31, 2010	March 31, 2011	March 31, 2010
1	Segment Revenue				
	- Infrastructure and Systems	1,453.78	1,197.19	5,322.34	3,967.56
	- Telecom and Wireless	436.27	348.67	1,595.39	1,375.43
	- Life Sciences and Healthcare	238.16	171.57	840.68	668.57
	Total	**2,128.21**	**1,717.43**	**7,758.41**	**6,011.56**
2	Less : Inter Segment Revenue	---	---	---	---
3	Net Sales / Income From Operations	2,128.21	1,717.43	7,758.41	6,011.56
4	Segment Results Profit (+) / Loss (-) before tax, Interest and Depreciation and Amortisation				
	- Infrastructure and Systems	718.83	658.56	2,602.65	2,131.38
	- Telecom and Wireless	220.87	208.74	815.85	778.18
	- Life Sciences and Healthcare	146.45	106.20	519.92	437.80
	Total	**1,086.15**	**973.50**	**3,938.42**	**3,347.36**
5	Less :				
	- Interest	---	---	---	---
	- Other Un-allocable Expenditure	824.61	678.14	2,779.25	2,218.95
6	Un-allocable Income	86.93	121.50	344.36	112.33
7	Total Profit Before Tax and Exceptional items	348.47	416.86	1,503.53	1,240.74

Notes for segmental information:

Segmental Capital Employed

Segregation of assets, liabilities, depreciation and other non-cash expenses into various reportable segments have not been presented as the assets are used interchangeably between segments and the Group is of the view that it is not practical to reasonably allocate liabilities and other non-cash expenses to individual segments and an ad-hoc allocation will not be meaningful.

By Order of Board of Directors of Persistent Systems Limited

Pune
April 18, 2011

Dr. Anand Deshpande
Chairman and Managing Director

P. B. Kulkarni
Director

"For risks and uncertainties relating to forward-looking statements, please visit our website www.persistentsys.com"